

SISV Services Pte Ltd
CES COURSE

March 2010

In preparation for the Common Examination for Salesperson

This course is brought to you by SISV Services Pte Ltd, a wholly-owned subsidiary of the Singapore Institute of Surveyors & Valuers. It will prepare participants for the Common Examination for Salesperson. The duration of this course takes into consideration adequate time required by the participants to comprehend and digest the information delivered at the lectures, thereby equipping them with confidence for the examination.

Course Details

CES COURSE - MARCH 2010 (AFTERNOON)	
Date	19, 22, 24, 26, 29, 31 March, 5, 7, 9, 12 & 14 April 2010
Frequency	Every Mon, Wed & Fri
Time	2pm to 5pm
Fees	\$350 per person (exclude exam fee)
Duration	10 lessons + 1 revision class (inclusive of books and notes)
Venue	Toa Payoh Central Community Centre 93 Toa Payoh Central #03-03 Mini Theatre

Eligibility

Participants must be at least 21 years old. Those without 2 GCE 'O' levels may apply. (Dateline extended to 31 March 2010)

Up to 90% subsidy available

Participants can apply for WDA subsidy. Visit www.sdf.gov.sg & download Form 1. For enquiries contact WDA Call Centre @ 68835885.

Lecturer

CES course aims to upgrade the knowledge and sales of real estate agents. Our lecturer, Mdm Celeste Ng (Bsc. Estate Management (NUS) & Certificate in Conveyancing Law), is experienced and has been teaching CES & CEHA for many years. She illustrates complicated principles & theories with many real life examples during her classes for easy understanding. As a result, students of SISV Services' CES course stand higher chances of passing their exams.

Contact Info

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CES Course by SISV Services
(March 2010 Intake, Afternoon Course)
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NO.	TOPIC (S)	DATE / DAY (PM)
PAPER 2 – NATURE OF REAL ESTATE AND SELLING		
1	Selling of Private Properties & Properties Under Construction (pg 11)	19 Mar (Fri)
2	Selling of HDB Properties (pg 23)	22 Mar (Mon)
3	Selling of JTC Properties (pg 47)	24 Mar (Wed)
4	Characteristics of Real Estate Market, Factors affecting Market Values, Methods of selling & sale process (pg 3)	26 Mar (Fri)
5	Financing of Real Estate, Property Investment and Valuation (pg 62)	29 Mar (Mon)
PAPER 1 – FRAMEWORK FOR AGENCY BUSINESS AND PRACTICE		
6	Sale Contract, Tort (pg 9)	31 Mar (Wed)
7	Landlord & Tenant Law and General Principles of Agency (pg 14 & 3)	5 Apr (Mon)
8	Property Rights and Registration (pg 18)	7 Apr (Wed)
9	Planning, Building and Tax Law (pg 30)	9 Apr (Fri)
10	Forms of Business Organizations, Office Management & Business Development & Ethics and Conduct, Accreditation, Mediation and Dispute Resolution (pg 45 & 5)	12 Apr (Mon)
11	Revision	14 Apr (Wed)

Note: Course syllabus, dates and lecturers are subject to changes without prior notice.

VENUE	Toa Payoh Central Community Centre 93 Toa Payoh Central #03-03 Mini Theatre Singapore 319194
TIME	2pm to 5pm
EXAM DATES	24 & 25 April 2010 Exam Fees: \$200. For more info, please contact SAEA at 6293 6616 or Visit www.saea.org.sg

Bonus! (Upon completion of CES Course)

Free POWERDesq for 2 months

- * Listing Search (for sale by owner, co-broke, media & developer)
- * Posting of Listing
- * Private Project Directory (project info, site & floor plan)
- * HDB Transactions (since year 2000)

Free POWERCAV for 2 months

- * Complete SLA-SISV authenticated Caveat
- * 4 years backdated data
- * Transactional info for all types of private properties, be it residential, commercial, industrial and also religious & association properties.

Call 68487680 for more info